PEDRAM MATTHEW RAHMANIAN

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EDUCATION

Udacity Nanodegree Programs	Full Stack Javascript Development	October 2022
	React Development	October 2021
	Front End Web Development	August 2020
	Full Stack Web Development	July 2020
	Data Structures and Algorithms	April 2020
Quantic School of Business and Technology	**Master of Business Administration** — Cumulative Score: 92%	January 2018
The University of Texas at Austin	**Bachelor of Business Administration** — 3.48 GPA	December 2014
	Consulting and Change Management with a Minor in Marketing	
	Certificate in Innovation, Creativity, & Entrepreneurship	

TECHNICAL SKILLS

Languages	Frameworks	Back End	DevOps	Cloud	Ecommerce	Design	Skillsets
JavaScript	React	Node	CI/CD	AWS	Shopify	AutoCAD	Web Development
TypeScript	Redux	Express	CircleCI	S3	BigCommerce	CAD / CAM	Frontend Development
Python	JSX	SQL	Git / Github	EB / EC2		CNC Manufacturing	Backend Development
HTML	Angular	PostgreSQL	Jasmine	RDS		Adobe Photoshop	API Development
CSS	Next	Flask	Supertest	Google Workspace		Corel Draw	Product Development

EXPERIENCE

Gutenmade   February 2017

— Freelance Software Engineer / Web Developer —   —

• Wrote custom Javascript scripts to perform bulk data transformations in Google sheets.   Present

• Processed data from several vendor sources into a standardized data model for clients.

• Developed and maintained client websites and e-commerce stores across several CMS platforms.

• Executed data workflows to create 2,000+ product listings with 20,000+ variants to e-commerce stores.

• Ran client projects across web development, laser fabrication and prototyping, print brokerage, sign fabrication, print-on-demand apparel, packaging design.

 — Ecommerce Specialist —

• Created an online shop for Makers, providing materials, curated equipment, and outsourced services.

• Established reseller relationships with key suppliers to source a catalog of products. Developed an authorized seller agreement with the leader in CO2 laser technology. Provided short run laser processing services.

• Achieved a high degree of customer satisfaction with 3-4 repeat orders per customer.

— Product Design and Development Specialist —

• Learned and utilized CAD and CAM technologies to design a line of accessories made of cork fabric

• Iterated product designs and manufacturing process through prototyping and user feedback; standardized bill of materials and manufacturing process protocols, optimizing for time, difficulty and material consumption.

• Closed several corporate branded deals within education, fashion, and conference sectors.

Maxwell Biosciences — *Co-Founder, Vice President of Business Development*   November 2015

• Collaborated with CEO to develop initial business model and raise seed capital.   —

• Developed relationships with strategic partners, including scientific technology partners, potential clinical February 2017
  study sites, donor screening labs, plasma donation centers, medical and research staff.

• Established screening criteria and led recruitment to build curated plasma donor registry.

RealMassive — *Launch Manager and Business Intelligence Analyst*   July 2014

• Sourced, accumulated and groomed data sources to power a new GIS data product.   —

• Developed lists of target stakeholders across 40 markets.   October 2015

• Designed and implemented CRM tech stack to empower launch team's workflow.

• Led University relations, facilitating intern recruitment. Trained intern team in Excel for data integrity process.

ADDITIONAL INFORMATION

Portfolio: PedramRahmanian.com

Work Eligibility: Eligible to work in the U.S with no restrictions